

The interview, decoded from real client reports



AT A GLANCE **Thorough, direct, presentation-led**

WHO INTERVIEWS

Two alumni, in separate interviews

FORMAT

Virtual on Zoom

LENGTH

About an hour per interview

SIGNATURE

A presentation you prepare

What to expect

HEC interviews are long and multi-part. Clients have opened with a presentation they prepared on a topic of their choosing, then fielded detailed content questions on it, followed by direct fit questions and a few behavioral prompts. Alumni interviewers are friendly and warm up as they go, and they have read your application, essays included. Each of your two interviews opens with a 10-minute presentation on a topic you choose.

Questions to prepare

1. Why HEC Paris?
2. What is your post-MBA plan, and where do you want to work?
3. Questions on the content of your presentation.
4. Why an MBA?
5. What other schools did you apply to? Why not INSEAD or LBS?
6. Tell me about a difficult team member, or a tough situation you navigated.
7. What have you been doing recently, and what will you do before the MBA?
8. What was your GMAT score?
9. Can you speak French? Could you see a future in France?

CURVEBALL

Hypotheticals on your topic

Presentation follow-ups can go deep and hypothetical: what would you do in a given executive role, or how would you apply your expertise for different clients? Pick a topic you can defend well beyond your slides.

PREP TIPS

Your essays are on the table

Interviewers have read the full application and referenced the employers and plans named in essays. Know your file cold and be ready to go deeper on anything in it.

FROM INTERVIEW HERO

Blunt questions, steady answers



HEC alumni ask plainly about your GMAT, your gaps and why not INSEAD or LBS. Interview Hero's chapter on point-blank questions helps you answer directly while graciously avoiding comparisons.

Chapter 10: Point-Blank Questions · [Get it on Amazon](#)

YOUR HEC PARIS INVITE JUST LANDED?

Get expert help preparing for this interview

mbaprotocol.com/services/interview

PREP WITH US →