

The interview, decoded from real client reports



AT A GLANCE **Brisk, behavioral, file-aware**

WHO INTERVIEWS
An adcom member

FORMAT
Virtual, one-on-one

LENGTH
30 to 45 minutes

ALSO
Two short essays with the invite

What to expect

An adcom member who has read your whole file skips the small talk, often opens with "any updates since you applied?" and goes straight into four to six behavioral questions. The prompts favor persuasion, pushback, conflict and feedback. Why MBA and why Sloan usually arrive near the end, with the clock running. There is rarely a resume walk-through, and several clients described the pace as rapid fire.

Questions to prepare

1. Tell me about a time you persuaded someone or challenged the status quo.
2. Why an MBA, why now, and why Sloan?
3. Are there any updates since you submitted your application?
4. Tell me about a time you led, motivated or mentored a team.
5. Describe your current role as if to someone outside your field.
6. Tell me about a recent success, or something you are proud of.
7. What are your goals after the degree?
8. Your recommender (or your essay) said this. Tell me more.
9. Tell me about a time you worked with a difficult colleague.
10. Walk me through the data essay you submitted.

CURVEBALL

The data slide, live

"Pull up the slide and walk me through the chart, with background that wasn't in your essay." One interviewer asked for a 20-second headline version. Know the story behind your data piece.

PREP TIPS

Your file, quoted back

Interviewers may raise a weak spot from your file and ask what has changed. Reread everything you submitted and own any weak spot.

Keep answers tight

Long stories crowd out why Sloan and your own questions. Prepare six to eight distinct, crisp behavioral stories.

FROM INTERVIEW HERO Put the conflict first



Sloan's favorite prompts are built on friction: persuading, pushing back, saying no. Interview Hero's Four C's help you show what was really at stake in a story and what you chose to do.

Chapter 6: How to Tell an Epic Story • [Get it on Amazon](#)

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